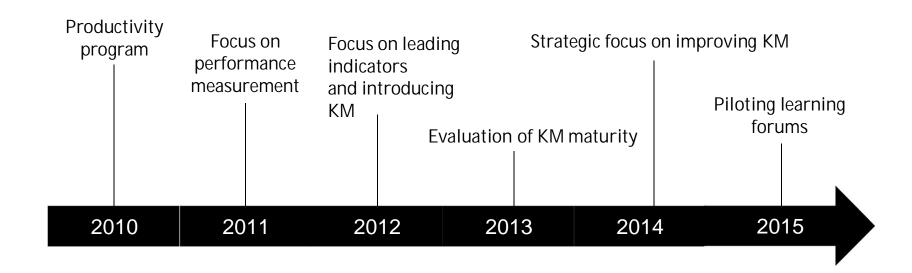


AGENDA

- 1. Phenomenon
- 2. Theoretical frame and our approach
- 3. Empirical study
- 4. Results

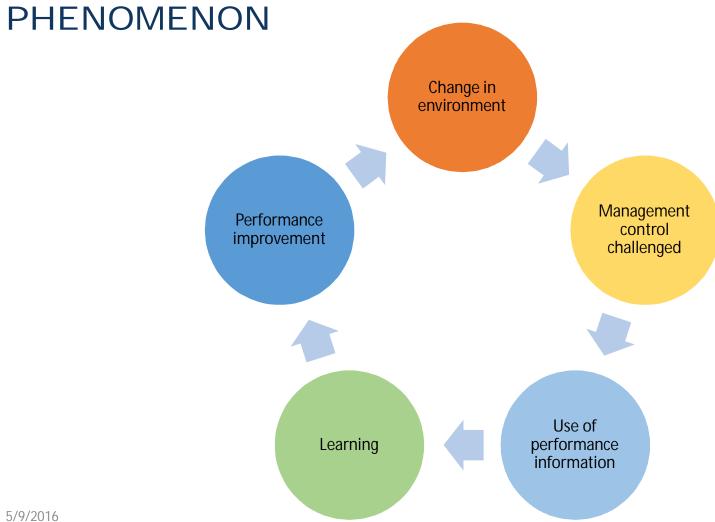


FROM PERFORMANCE MEASUREMENT TO KNOWLEDGE MANAGEMENT











OUR APPROACH: LEARNING FORUMS

Performance data

00 0.0 0.2 0.4 0.6 0.8 1.0 Diameter

Learning forum



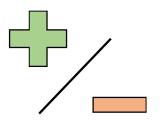
Dialogue outcome



New ways of doing



Impact on performance



Based on Moynihan, D.P. (2005), "Goal-based learning and the future of performance management", *Public Administration Review*, 65(2), pp. 203-216.



EMPIRICAL RESEARCH QUESTION

What kind of organization structures and management practices support and encourage performance dialogue (use of performance information)?





EMPIRICAL EXAMINATION

Two steps:

- 1. Learning forum pilots
- 2. Integrating performance dialogue in management structures





CONCLUSIONS

- This paper contributes to the literature by extending the analysis of the determinants that affect the use of performance information to concrete methods that would increase use.
- Learning forums seem to encourage performance dialogue about specific performance data.
- We would like to see learning forums integrated in existing management practices.





You can change the world only if you know how it works.

