

Shared Identity Leadership in a Self-Managing Organization

Merja Luostarinen

Perttu Salovaara

Background

- Success factor to *scaling* a flat organization: **identity promotion & storytelling** ¹
- Effective identity leadership:

ACTIONS SPEAK LOUDER THAN WORDS



Attitude

We take ownership beyond the obvious.



Excellence

We do common things uncommonly well.



Ambition

We think big but stay humble.



Heart

We do right by people, we treat others kindly and justly.



Will to learn

We recognise that if we don't learn, we don't stay still but fall behind.

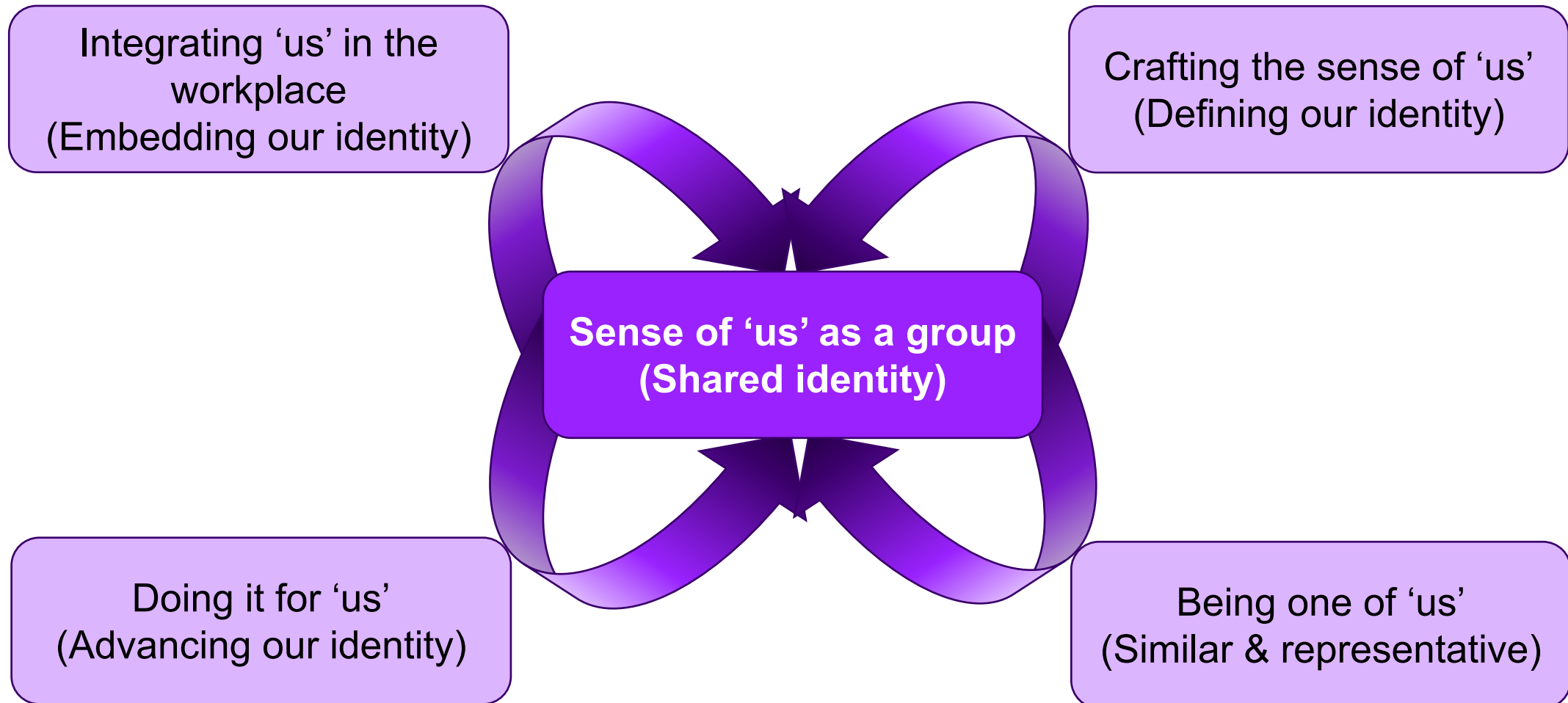


Will to teach

We remember that Luke was Yoda's greatest achievement.



Effective Identity Leadership ²



Purpose & Methods

- **How is identity led in a self-managing organization?** ⁴
- **Methods:** Case study, data triangulation:



Organization
perspective (5)



Leadership
in action (4)



Employee
perspective (3)



Newcomer
perspective (1)

+ Lived experience

Results: Shared Identity Leadership Addressing the Domains of Organizing^{4,5}

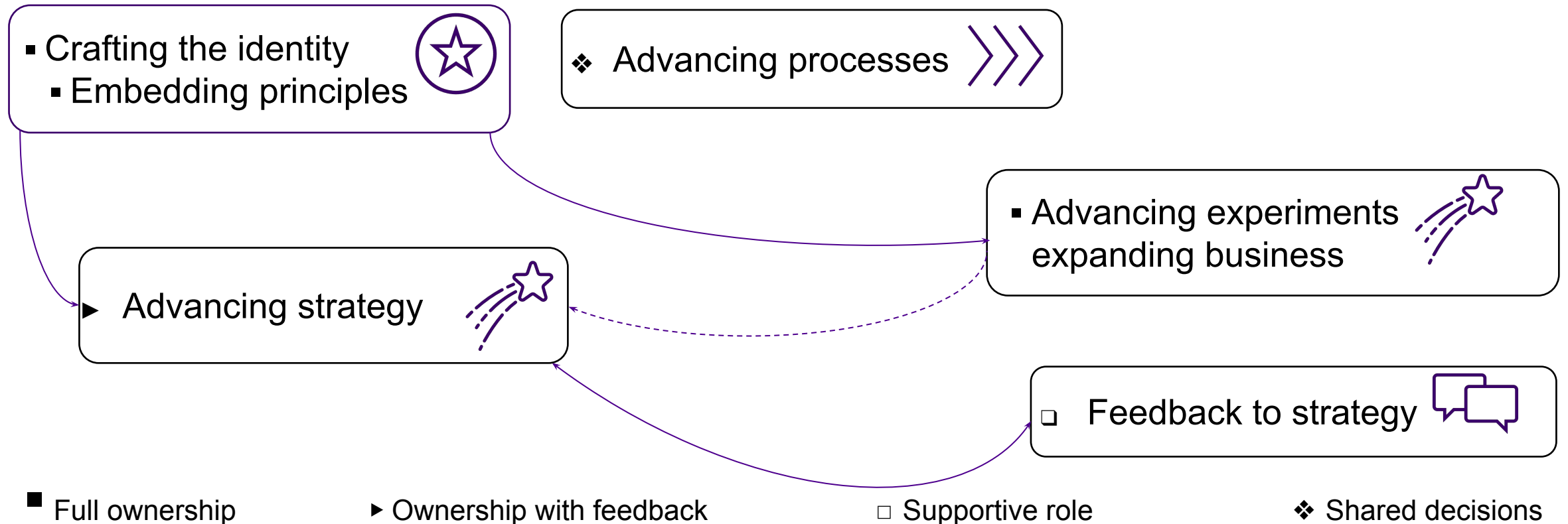
Work-in-progress, preliminary ideas

Results: Direction & Task Division

Leaders

Together

Employees



Results: Task Allocation

Peer-Leaders

Together

- Advancing self-selection into Peer-Leader roles



- ❖ Advancing in embedded structure: professional tasks



- Embedding structures
 - Coaches
 - People-peer-leaders



■ Full ownership

▶ Ownership with feedback

□ Supportive role

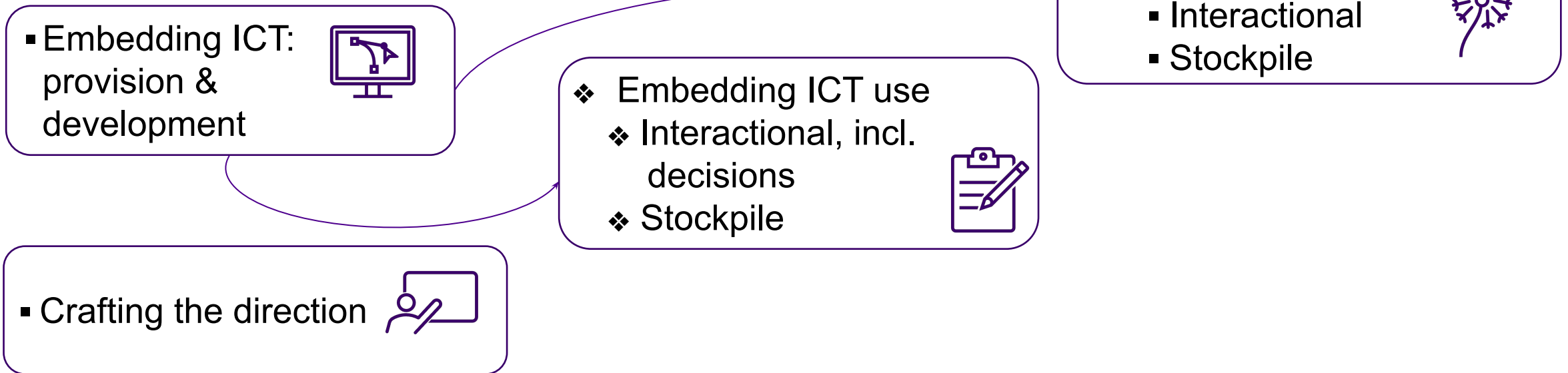
❖ Shared decisions

Results: Information Flow

Leaders

Together

Employees



■ Full ownership

▶ Ownership with feedback

□ Supportive role

❖ Shared decisions

Results: Intrinsic Motivation⁵


Leaders

Peer-Leaders | Together


Employees

- Advancing
 - Coaches
 - People-Peer-Leaders
 - ▶ Recruitment-Peer-Leaders

- Embedding (independent) ICT use:
 - Interactional
 - Stockpile

- ▶ Advancing growth opportunities 

- Feedback on growth opportunities 

- Embedding principles 

- Advancing experiments 

■ Full ownership

▶ Ownership with feedback

□ Supportive role

❖ Shared decisions

Results: Rewarding & Motivation

Leaders

- Advancing bonus & stock options



Peer-Leaders | Together

- Advancing People-Peer-Leaders



- ❖ Advancing benefits plan



- Advancing
 - Community-Peer-Leaders
 - Coaches



Employees

- Colleague-feedback



- Advancing feedback & instant rewards



■ Full ownership

▶ Ownership with feedback

□ Supportive role

❖ Shared decisions

Results: People-Functions

Leaders

Peer-Leaders

Employees

▪ (Crafting the identity)



- Advancing
 - Coaches,
 - Community-Peer-Leaders
 - Learning-Peer-Leaders



- Peer-Leader feedback on needs



- ▶ Advancing
 - ▶ Recruitment-Peer-Leaders
 - ▶ Onboarding-Peer-Leaders



- Advancing ad-hoc support



■ Full ownership

▶ Ownership with feedback

□ Supportive role

❖ Shared decisions

Discussion – Key Take-aways

- Particularly identity advancement, but also embedding addressed the key domains of organizing; additional contributions from crafting
- SMOs in a unique position to promote identification in the team: distinctiveness, team similarity
- The structures & resources typical of SMOs seem to strengthen identity leadership effectiveness
- Identity leadership as the contributor to SMO performance
- One case study – more research needed



References

- ¹ Vaara, E., Harju, A., Leppälä, M., & Buffart, M. (2021). How to successfully scale a flat organization. *Harvard Business Review*.
- ² Haslam, S. A., Reicher, S. D., & Platow, M. J. (2011). *The new psychology of leadership: Identity, influence and power*. Routledge.
- ³ Steffens, N. K., Haslam, S. A., Reicher, S. D., Platow, M. J., Fransen, K., Yang, J., ... & Boen, F. (2014). Leadership as social identity management: Introducing the Identity Leadership Inventory (ILI) to assess and validate a four-dimensional model. *The leadership quarterly*, 25(5), 1001-1024.
- ⁴ Lee, M. Y., & Edmondson, A. C. (2017). Self-managing organizations: Exploring the limits of less-hierarchical organizing. *Research in organizational behavior*, 37, 35-58.
- ⁵ Puranam, P., Alexy, O., & Reitzig, M. (2014). What's “new” about new forms of organizing?. *Academy of management Review*, 39(2), 162-180.
- ⁶ Deci, E. L., & Ryan, R. M. (2000). The “What” and “Why” of Goal Pursuits: Human Needs and the Self-Determination of Behavior. *Psychological Inquiry*, 11(4), 227–268.
- ⁶ Ryan, R. M., & Deci, E. L. (2000). Self-Determination Theory and the Facilitation of Intrinsic Motivation, Social Development, and Well-Being. *American Psychologist*, 55(1), 68–78.